

HOME SELLING PROCESS

Your step-by-step guide to selling a home
with confidence.



800 N Rainbow Blvd,
Las Vegas, NV, 89107



omnirealtynevada.com

1 PREPARE YOUR HOME

- Declutter, clean, and stage for maximum appeal.
- Complete minor repairs to increase value.

2 PRICE YOUR HOME RIGHT

- Review comparable homes in your area.
- Set a competitive price to attract buyers.

3 LIST & MARKET YOUR PROPERTY

- Use professional photos and strong listing description.
- Promote on MLS, social media, and email.

4 SHOWINGS & OPEN HOUSES

- Keep your home clean and ready anytime.
- Allow flexible showings to reach more buyers.

5 REVIEW OFFERS

- Compare price, terms, and contingencies.
- Identify the strongest overall offer.

6 NEGOTIATE & ACCEPT OFFER

- Negotiate price, repairs, and conditions.
- Accept the best offer for your goals.

7 INSPECTIONS & APPRAISAL

- Buyer completes inspection and appraisal.
- Address requests or renegotiate if needed.

8 CLOSE THE SALE

- Sign final documents and transfer ownership.
- Receive proceeds and complete the sale.

**40+ YEARS HELPING BUYERS
FIND THEIR PERFECT HOME!**

SCAN THE QR CODE

To receive your FREE Selling
Process Consultation



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HOME SELLING PROCESS

Your step-by-step guide to selling a home with confidence.

1 PREPARE YOUR HOME

What to Expect:

- Declutter, deep clean, and stage your home.
- Complete minor repairs and touch-ups.
- Enhance curb appeal for a strong first impression.

Tip: First impressions matter—buyers decide quickly.

2 PRICE YOUR HOME RIGHT

What to Expect:

- Review comparable homes in your area.
- Analyze current market conditions.
- Set a competitive and strategic price.

Tip: Overpricing can slow down your sale.

3 LIST & MARKET YOUR PROPERTY

What to Expect:

- Professional photos and listing description.
- Exposure on MLS and major platforms.
- Promotion through social media and email.

Tip: Strong marketing attracts more qualified buyers.

4 SHOWINGS & OPEN HOUSES

What to Expect:

- Keep your home clean and show-ready.
- Allow flexible showing schedules.
- Host open houses to increase visibility.

Tip: The more accessible your home is, the faster it sells.

5 REVIEW OFFERS

What to Expect:

- Compare price, contingencies, and timelines.
- Evaluate buyer financing strength.
- Consider multiple offers if available.

Tip: The best offer isn't always the highest.

6 NEGOTIATE & ACCEPT OFFER

What to Expect:

- Negotiate price, repairs, and terms.
- Finalize conditions and timelines.
- Accept the strongest overall offer.

Tip: Smart negotiation maximizes your profit.

7 UNDER CONTRACT

What to Expect:

- Buyer completes inspection and appraisal.
- Address repair requests if needed.
- Finalize all contract contingencies.

Tip: Stay flexible to keep the deal moving.

8 CONTACT A REAL ESTATE AGENT

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